



Make quoting easy

**CIS Configurator
&
SAP Business One**



Our Typical Customer

- Manufacturers of Custom products
- Many configurable options
- 1000's of permutations
- Create products/BOM's on the fly
- Uses Excel

Extended Reach



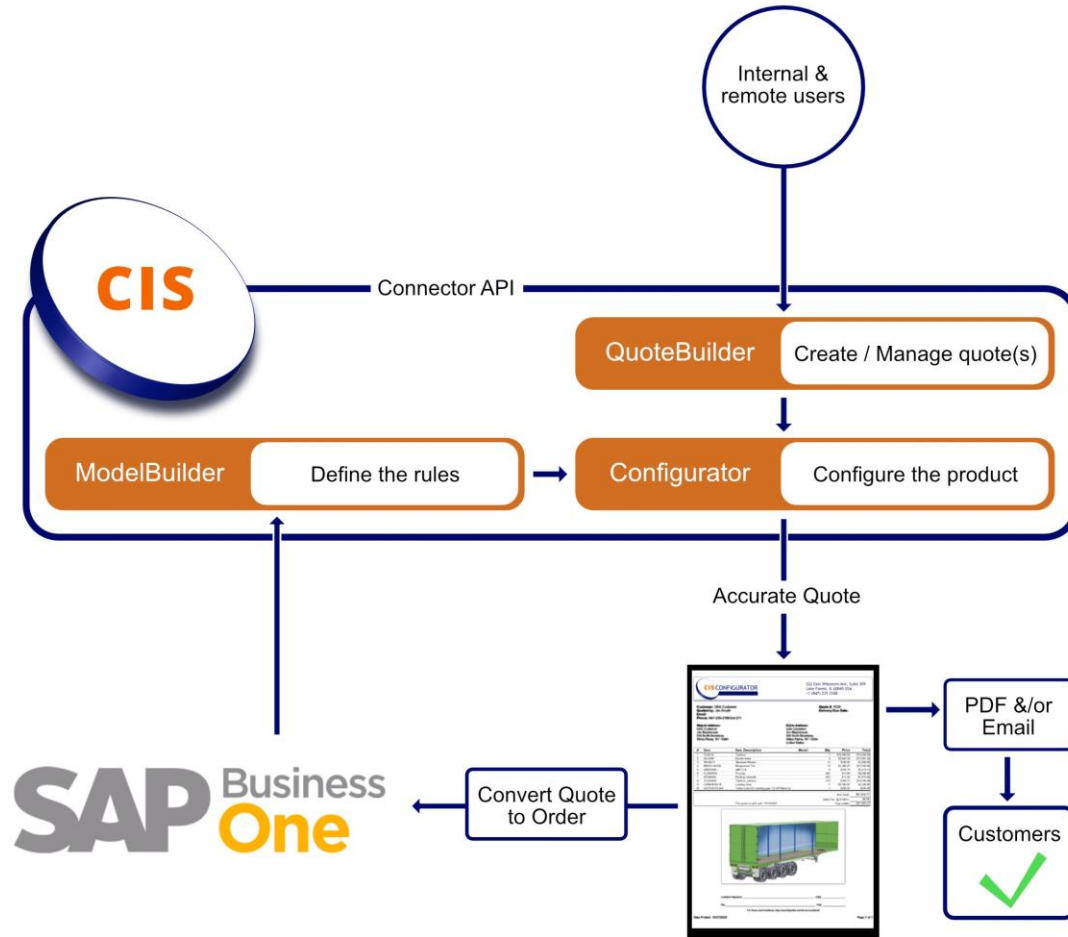
Product Overview

- Integrated with SAP Business one
 - Service Layer or DI-API
- Product rules stored in Configurator
- Accurate Pricing
- Custom Products configured correctly
- Quotes generated quickly

Partner Solutions Qualified for SAP Business One Cloud Hosted by SAP



Partner	Add-on Name	Region	Countries	Partner Website
CIS	CIS Configurator	NA	NA	http://www.cisconfigurator.com/



Product knowledge

The screenshot displays the 'ModelBuilder for SAP Business One' interface. The top navigation bar includes 'Save', 'Save & Exit', 'Export', 'Undo', 'Cancel', 'Fields', and 'Test Model'. The 'Questions' panel on the left lists 17 configuration steps for a 'Truck' model, such as '1: Select a trailer type' and '2: Select how many wheels per axle'. The 'Attributes' panel on the right shows configuration options for an attribute, including 'Answer Details', 'Single Item', 'Answer Label', 'Default', 'Numeric Value', 'Item List Label', 'Quote Report Label', 'External', and 'External Identifier'. A central callout box highlights key features: 'Easy to learn and use', 'Exceptions, dependencies', 'Calculations', and 'Graphics management'. The bottom right corner shows a table with columns for 'Quantity From' and 'Quantity', with a value of '1' entered in the 'Quantity' field.

ModelBuilder for SAP Business One

Steve Tomkins
V5.0 Build: 1587

Model Builder

Save Save & Exit Export Undo Cancel Fields Test Model Log Out

Questions

Truck

- 1: Select a trailer type
 - Curtain Sides
 - Van
 - Flat bed
- 2: Select how many wheels per axle
- 3: Select number of Axles with Four Wheels per Axle
- 4: Select number of Axles with Two Wheels per Axle
- 5: Heavy Wheels
- 6: Standard Wheels
- 7: Axles ABS and wheels
- 8: Select - Tire choice
- 9: Select - If ABS is required
- 10: ABS - Option to which axles
- 11: Length - Select a length from 42FT to 53FT
- 12: Width - Select a width from 96 inches to 114 inches
- 13: Area 2 Roof
- 14: Height - Select a height from 9FT to 12FT
- 15: Area1 Tautliner
- 16: Area3 VAN
- 17: Options -Check required

Attributes Exceptions Calculations Relationships Tables

Answer Details:

Single Item: Link answer to single (first) item?

Answer Label:

Default: Default Answer

Numeric Value:

Item List Label: Requires Question to be displayed in Item List

Quote Report Label: Requires Question to be displayed in Quote Report

External: Externally Controlled

External Identifier:

Thumbnail Image:

- Easy to learn and use
- Exceptions, dependencies
- Calculations
- Graphics management

Quantity From Quantity

Fixed 1

TL48-53 Tautliner

Accurate Products and Pricing

Configurator for **SAP Business One** CIS CONFIGURATOR

Golf Cart (Electric Vehicle) Steve Tomkins
V5.0 Build: 1645

Save & Exit | New Configuration | Exit Reports

★ Your Configuration is Complete

Question Image

Previous | Complete

Question: Wheels
Answer: Default



Answers

#	✓	Question
1	✓	Color
2	✓	Seats
3	✓	Wheels

Qty Price

1	\$0.00
4	\$0.00

3-00-W1 Price: \$4,200.00

- Product rules embedded in the Configuration
- Anyone can create a complex custom order
- The Guided selling process is simple
- Eliminates errors

Configure Price Quote

QuoteBuilder for **SAP** Business One

Username

Password

[Sign In](#)

- Web Portal
- Sales Personal – Customers/Dealers
- Access anytime
- Accurate Pricing
- Cost and Price
- Submit Quotes and Orders
- Hosted or On Premise

Selling a customizable product doesn't have to be hard, with B1 Configurator it's easy!!

www.B1configurator.com | Phone: +1 (847) 235 2188

Web Portal

QuoteBuilder for **SAP Business One** CIS CONFIGURATOR

Edit Quote 2644.2 (Revised) Steve Tomkins
V5.0 Build: 2326

Exit Save Save & Exit Submit Order Print Customer Quote Cancel Quote Change Log Main Menu Admin Log Out

Description:

Customer:
Maxi-Teq

Customer Address:
Maxi-Teq
Max Teq
4417 Stonebridge Rd
Suite 500
Northampton, PA 180

Sales Rep:
Tomkins, Steve

Pricing

Delivery Due Date:
8/31/2021

Product: Select a model ...

#	Product/Item
#	Product/Item

Configurator for SAP Business One CIS CONFIGURATOR

Steve Tomkins
V5.0 Build: 1645



Save & Exit New Configuration Exit Reports

★ Your Configuration is Complete

Question **Image**

Previous Continue

Question: Select a trailer type
Answer:



Answers **Item List**

#	Question
1	Select a trailer
2	Select how m
3	Select numb
4	Select Tra

Qty	Price
1	\$20,000.00
4	\$13,800.00
16	\$4,000.00
16	\$25,600.00
Price: \$91,234.75	

ice	Total Price	Comment
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- Create professional quotes
- Store in a centralized location
- See quotes presented to end client
- Special Requirement

Visual & Accurate

QuoteBuilder for **SAP** Business One

Customer: Maxi-Teq
Reference:
Quoted by: Steve Tomkins
Email: stevetomkins@cisconfigurator.com
Phone: 8004439798

Customer #: C20000
Sales Rep: Steve Tomkins

Quote #: 2621
CSR: Steve Tomkins
Delivery Due Date:

Ship-to Address:
Maxi-Teq
Max Teq
4417 Stonebridge Rd
Suite 500
Northampton, PA 18067

Bill-to Address:
Maxi-Teq
Max Teq
4417 Stonebridge Rd
Suite 500
Northampton, PA 18067
United States

#	Item	Item Description	Model	Qty	Price	Subtotal	Total
1	HAG H8126 Capisco	H126-3-A162-SU-BKC-SHT-FR-HAG		1	\$1,473.40		\$1,473.40
				1		\$1,473.40	\$1,473.40
						Item Total:	\$1,473.40
						Sales Tax @ 0.000%:	\$0.00
						Total (USD):	\$1,473.40

This quote is valid until: 6/9/2021

HAG H8126 Capisco



THANK YOU FOR YOUR BUSINESS!

Date Printed: 5/10/2021

Page 2 of 2

Features

- SAP Pricing
- Smart Part Numbers
- Alerts by Email
- Analytics
- Configure Cross Reference
- Approval Process
- Concession

Configure Cross Reference

Example Item Master				
Item Number	Description	Unit Price	Project %	Service %
CCR-01	Product 1	\$1,000	10	0
CCR-02	Product 2	\$1,300	10	15
CCR-03	Product 3	\$1,600	10	10
CCR-04	Product 4	\$2,500	0	0
CCR-05	Product 5	\$10,000	0	15
CCR-06	Project Cost			
CCR-07	Service Cost			

Item Number	Description	Price	Config Cross Ref
CCR-01	Product 1	\$1,000	[[PROJECT:COMPONENT]]
CCR-02	Product 2	\$1,300	[[PROJECT:COMPONENT],[SERVICE15:COMPONENT]]
CCR-03	Product 3	\$1,600	[[PROJECT:COMPONENT],[SERVICE10:COMPONENT]]
CCR-04	Product 4	\$2,500	
CCR-05	Product 5	\$10,000	[[SERVICE15:COMPONENT]]
CCR-06	Project Cost		[[PROJECT:TARGET,Price:0.10]]
CCR-07	Service Cost		[[SERVICE10:TARGET,Price:0.10],[SERVICE15:TARGET,Price:0.15]]

Smart Part

50 - 09 00 - 07 00 - 04 04 - W S S - T 2 B S 2 - P

Search Add Item Edit Item Delete Item Import Items Import Item Features Export Items Update Field Values									
Type	Item Number	Description	Category						
Segment									
Items									
Type	Item Number ▲	Description	Category	Hide	Display	QB Hide	QB Display	SA	Ex Da
Segment	SF-S-1	50-	MODEL	Never	Normal	Always	Normal	N	Y
Segment	SF-S-10	11	WFT	Never	Normal	Always	Normal	N	N
Segment	SF-S-11	12	WFT	Never	Normal	Always	Normal	N	N
Segment	SF-S-12	13	WFT	Never	Normal	Always	Normal	N	N
Segment	SF-S-13	14	WFT	Never	Normal	Always	Normal	N	N
Segment	SF-S-14	15	WFT	Never	Normal	Always	Normal	N	N

Model Notes:

Smart Part Template:

Inside SAP

File Edit View Data Go To Modules Tools Window Help OEC Computers | Jayson Butler

Sales Quotation



Contact Person
Customer Ref. No.
BP Currency

Configurator for SAP Business One

CIS CONFIGURATOR V5.0 Build: 1645

Save & Exit New Configuration Exit Reports

Question: Select a trailer type
Answer:



Answers

#	Question	Answer
1	Select a trailer type	Curtain Sides
2	Select how many wheels...	Four Wheels - (Twin - 2X2)
3	Select number of Axles wi...	4
4	Select - Tire choice	Bridgestone

Item List

Item #	Description	Qty	Price
TL48-53	Tautliner	1	\$20,000.00
DA-3456	Double Axles	4	\$13,800.00
WH-8216	Standard Wheels	16	\$4,000.00
BR225-14-558	Bridgestone Tire	16	\$25,600.00

Price: \$95,484.75

Configure Get Configuration

09/23/2021 10:18

SAP Business One

Smart Part – BOM's

Contents Logistics Accounting Attachments

Item/Service Type:

#	Item No.	Item Description	Quantity	Unit Price	Discount %	Tax Code	Total (LC)	UoM Code	Country/Region of Origin	COGS Product Line	Blanket Agreement No
1	CO-W32-H24-D18-	4.Table - CO-W32-H24-	1		0.000	OH		Manual			
2											

Bill of Materials

Product No. X Quantity

Product Description

BOM Type

Production Std Cost

Planned Average Production Size

Warehouse

Price List

Distr. Rule

Project

#	Type	No.	Description	Quantity	UoM Name	Warehouse	Issue Method	Price List	Unit Price
1	Route Stage	Station-1	Station -1 Cut exact size						
2	Item	DT-108	Alto - Custom Oak 700mm	1		01	Backflush	Base Price	
3	Resource	RES-C15-01	Shop floor labor	74	Minutes	01	Backflush		
4	Route Stage	Cut Saw - 2	Create Drawer						
5	Item	DT-111	Custom drawer 910mm	2		01	Backflush	Base Price	
6	Resource	RES-C15-01	Shop floor labor	35	Minutes	01	Backflush		
7	Route Stage	Station-3	Station -3 Carry out proce:						
8	Item	DT-113	Top - Custom Oak 700mm	1		01	Backflush	Base Price	
9	Resource	RES-C15-01	Shop floor labor	18	Minutes	01	Backflush		
10	Item							Base Price	

Sales Employee:

Owner:

Remarks:

Reporting – Analytics

Reporting

Choose Filtering Conditions

Quote Properties			
Quote Number: <input type="text"/>	Submit Number: <input type="text"/>	Order Number: <input type="text"/>	Customer: <input type="text"/>
Customer Number: <input type="text"/>	Status: <input type="text" value="Open"/>	CSR: <input type="text"/>	Sales Rep: <input type="text"/>
Created Date: <input type="text"/> To: <input type="text"/>	Submit Date: <input type="text"/> To: <input type="text"/>	Ordered Date: <input type="text"/> To: <input type="text"/>	Bill To Address: <input type="text"/>
Billing Phone: <input type="text"/>	Billing Mobile: <input type="text"/>	Billing Fax: <input type="text"/>	Billing Email: <input type="text"/>
PreTax Fee 1: <input type="text"/> To: <input type="text"/>	POstTax Fee 1: <input type="text"/> To: <input type="text"/>	PostTot Fee 1: <input type="text"/> To: <input type="text"/>	Probability: <input type="text"/> To: <input type="text"/>
Transmission: <input type="text"/>	Manufacturer: <input type="text"/>		
Product Properties			
Product Item Number: <input type="text"/>	Product Description: <input type="text"/>	Has Volume Discount: <input type="text"/>	Product Category: <input type="text"/>
Product Type: <input type="text"/>			

Report Output Properties

Report Name:

Columns Available:		Columns In Use:
<input type="text" value="Quote Number"/>		
<input type="text" value="Submit Number"/>		
<input type="text" value="Order Number"/>		
<input type="text" value="Customer"/>		
<input type="text" value="Customer Number"/>		
<input type="text" value="Status"/>		
<input type="text" value="CSR"/>		
<input type="text" value="Sales Rep"/>		
<input type="text" value="Quote Value"/>		
<input type="text" value="Quote Adjustments"/>		
<input type="text" value="Quote Tax"/>		
<input type="text" value="Quote Total"/>		

Localization

CIS QUOTE BUILDER **CIS CONFIGURATOR**

Búsqueda de Cotización **0 Cotizaciones Encontradas**

[Nueva Cotización](#) |
 [Editar Cotización](#) |
 [Copiar Cotización](#) |
 [Cancelar Cotización](#) |
 [Imprimir Cotización de Cliente](#) |
 [Reportes](#) |
 [Menú Principal](#) |
 [Administrador](#) |
 [Cerrar Sesión](#)

[Efectuar Búsqueda](#) |
 [Limpiar Filtros](#) |
 [Exportar a Excel](#)

Cotización #: Incluir Revisiones
 Estatus:
 Rango de Fechas:
 Fecha: De: A:
 Tipo de Fecha:

Cliente:
 Project:
 Creado por:
 Orden:
 Probability: De: A:

Cotizació...	Cliente	Project	Valor de de...	Mo...	Estatus	Expiración	Orden	Fecha de la Orden	Creado por	Fecha de Creación	Prob
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Editing User Record 0

[Save User](#) |
 [Save & Exit](#) |
 [Delete User](#) |
 [Cancel](#) |
 [Signature](#)

Properties

User is Active:
 User #:
 Login Name:
 Password:
 First Name:
 Last Name:
 Email:
 Primary Phone:
 Secondary Phone:
 Reference:
 Dealer:
 Role:
 Language:

Bypass Main Menu:
 Hide Item Prices in Printed Quote:

Item Create

[Save](#) |
 [Exit](#)

Type:
 Item Number:
 Description:

Edit Description Translations
 Language:
 Translation:

Details:

Category: [add](#)

Summary

- Integrated with SAP Business One
- Intuitive applications and easy to use
- Maintain you own product rules
- Logic embedded in the system
- Create accurate quotations and orders
- Bills of Materials
- 24/7 Access